

# Use AI to Enhance Your Career

## **Personal Development for HSBC**

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# Setting the Stage

# Workshop Objectives

1. Implementing change in your professional life with the aid of AI

# Using AI for personal development and job search

# Simply Ask

## Question:

Dear ChatGPT, how could you help me to explore my career and work on myself?

**Answer:** I'd love to help you explore your career and work on self-improvement! Here's how I can assist:

### 1. Career Exploration and Development

- **Understanding Your Interests and Skills:**
  - ▶ Identify your strengths, interests, and values through self-assessment exercises and discussions.
  - ▶ Suggest tools like personality or career tests (e.g., MBTI, Holland Code).
- **Career Research:**
- ...

# Get personalised CV coaching

## Question:

*upload CV* – Please suggest corrections along these lines.

## Answer:

The `.tex` file has been successfully loaded. However, the previously uploaded PDF version of the CV has expired. If you'd like me to cross-reference the changes with the original PDF, please upload it again.

Now, let me analyze and improve the `.tex` file along the lines of my recommendations. Please hold on while I make the adjustments.

The `.tex` file defines a CV using macros and conditional formatting, which suggests it is structured for dynamic output (e.g., short vs. long versions). I'll improve the document based on the outlined recommendations: ...

# Get suggestions

## Question:

Given this CV and the preference for the person to have a leadership role, have independence, remain in Krakow (Poland), have a challenging role and a decent job security; what roles would you recommend to apply for?

## Answer: Certainly!

1. **Chief Executive Officer (CEO):** Dr. De Brouwer has significant experience leading organizations, making him a strong candidate for CEO roles in financial services or consulting firms in Krakow. This position would offer the autonomy and leadership challenges he seeks, along with long-term job security in well-established companies.
2. **Managing Director (MD) or General Manager:** An MD role in a growing company in Poland could provide both leadership responsibilities . . .



# Find your preferences

## Question:

Given this [https://www.de-brouwer.com/assets/courses/hsbc\\_dev/dev\\_explore/slides.pdf](https://www.de-brouwer.com/assets/courses/hsbc_dev/dev_explore/slides.pdf) presentation of Dr. De Brouwer, please design me a quiz to find my preferences.

**Answer: you might need to attach the file, but**

Here is your Career Preferences Quiz ...

# Ask for links

## Question:

Given my CV, can you find on the WWW suitable adverts?

**Answer:** I found several suitable job advertisements for senior leadership positions in Krakow, Poland that align with Dr. De Brouwer's experience and preferences:

1. **Crossover** offers remote executive leadership opportunities in Krakow, focusing on high-level roles such as CEO and other strategic positions. These roles involve leading with vision, strategic oversight, and innovation. You can explore more at <https://www.crossover.com/job-roles/executive-leadership/poland/city/krakow>.
2. ...

# Help with cover letter

## Question:

Can you please write me a cover letter for the role XXX

## Answer: Certainly!

Dear Hiring Manager,

I am writing to express my interest in the executive leadership role at [Company Name], as advertised. With over 20 years of experience in leadership positions within financial services, risk management, and strategic consulting, I am confident in my ability to contribute to your team and drive meaningful results.

My career includes serving as a CEO and in senior roles such as Chief Risk Officer and Managing Director, where I was responsible for . . .

# Prepare for the interview

## Question:

How can I best prepare for the interview

**Answer:** To prepare for the MD interview at HSBC, Dr. De Brouwer can focus on the following key areas:

1. **Understand HSBC's Vision and Strategy:** Familiarize yourself with HSBC's global initiatives, recent financial performance, and long-term goals in areas such as sustainability and digital transformation.
2. **Highlight Leadership Achievements:** Prepare examples that demonstrate leading large teams, managing risks, and driving organizational success in alignment with HSBC's objectives.
3. **Industry and Market Knowledge:** Showcase expertise . . .

# What skills should I work on?

## Question:

Acting as a career coach, can you initiate a discussion to figure out what I should work on first in my actual job to improve my performance?

**Answer: To explore your priorities and identify areas to focus on improving performance, consider the following questions:**

1. What are the primary responsibilities of your role? Are there specific tasks or projects where you feel less confident or where feedback has suggested room for improvement?
2. How is your relationship with your colleagues and manager? Do you feel aligned with their expectations? Are there opportunities to improve collaboration or communication within your team?
3. Are there skills (technical, leadership, or soft skills) ...

# Conclusion about AI use

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1. **Use it, it is the future:** LLMs can be useful, they have read all the books, websites, blogs, etc.

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1. **Use it, it is the future:** LLMs can be useful, they have read all the books, websites, blogs, etc.
2. **Just like with a human coach:** remain in control. It is your life, your career, your choice. Do not give away your agency.



Thank You

